

**Andy Kuzneski, III**President, Berkshire Securities Corp.
President, Greyhawk Capital, Inc.
Principal, Kuzneski Financial Group

Andy is currently active in the insurance, investment and banking industries. He is a Principal at Kuzneski Financial Group, an insurance broker, and President of Greyhawk Capital, a provider of equity capital and advice to seed and early stage growth companies. He is also President and board member of Berkshire Securities, a private investment company that has invested in Pennsylvania-based community and regional banks for over 30 years.

In his "free time", Andy serves on the board of VIST Financial (Reading, PA), a publicly-traded financial holding company, and its banking, insurance and wealth management subsidiaries; First National Bank of Santa Fe (New Mexico) and its insurance subsidiary; and FastFreight Expeditors, a specialty trucking and logistics firm he co-founded in 2006 (Windber, PA). He has also served on numerous non-profit boards such as the Pennsylvania Angel Network (co-founder), Indiana County Angel Network (co-founder), Indiana County Chamber of Commerce, Big Brothers/Big Sisters of Indiana County, and the Indiana County Small Business Incubator; and has judged business plans and presentations for InnovationWorks (Pittsburgh), Ben Franklin Technology Partners of Central & Northern PA (State College), the Angel Venture Fair (Philadelphia), and Grupo Guayacan (Puerto Rico).

Andy graduated Cum Laude from the University of Pennsylvania's Management & Technology Program, simultaneously earning a finance degree from Wharton and a computer science degree from the School of Engineering and Applied Science. After graduation, he was a software developer for a Philadelphia-based startup, Reality Technologies/Online, and then formed his own startup, ArtWatch International, which grew to become one of the largest manufacturers of character watches in the U.S.

Andy lives in Indiana, PA with his wife Laurie and their 3 children. He enjoys biking, skiing, cooking and, of course, eating. Contact information and a more detailed biography for Andy can be found at his LinkedIn profile: www.linkedin.com/in/andykuzneski